ERI's 2013 Human Resources Salary Survey provides market-based pay data for 69 benchmark jobs in this 125+ page publication. Input was received from organizations located in multiple states and the District of Columbia. The effective date of the data is March 31, 2013.

Two pages of information are reported for each benchmark position, including job descriptions, Selected Characteristics of the Occupation (SCOs), total annual direct compensation, incentive/variable pay, survey means, medians and percentiles, and graphs with data points. The survey contains three different sections of data: 1) public data, 2) ERI Assessor databases, and 3) data provided by participants. Please see the example format below:

Categories	No. of Incumbents	Mean	First Decile	Firs Quartile		Third Quartile	Ninth Decile	Rate of Error
Public Databases Annual Salary Incentive/VariablePay Total Direct Annual Compensation		\$26,404 \$26,404	\$19,014 \$19,014	\$21,622 \$21,622		\$33,302 \$33,302	\$37,702 \$37,702	0.2
ERI Assessor Databases Annual Salary Incentive/VariablePay Total Direct Annual Compensation		\$30,513 \$356 \$30,869	\$26,074 \$306 \$26,380	\$27,900 \$328 \$28,228	\$352	\$32,661 \$384 \$33,045	\$35,035 \$411 \$35,446	
Survey Participants' Databases Annual Salary Incentive/VariablePay Total Direct Annual Compensation	227	\$37,079 \$1,955 \$39,034	\$18,032 \$500 \$18,532	\$28,167 \$969 \$29,136	\$1,456	\$41,404 \$3,262 \$44,666	\$44,000 \$5,000 \$49,000	1.1
Position Description Greets and receives callers or visitors at establishment, and det or visitor's name, arranges for appointment with or notifies pers caller to destination, and records name, time of call, nature of b visitor's pass when required. May type memos, correspondent operate PBX telephone console to receive incoming messages. inquiries. May perform variety of clerical duties and other dut collect and distribute mail and messages. May work in office of facility and be designated accordingly. eDOT: 237.367-038	on called upon usiness, and pe e, reports, and May make futu ies pertinent to	on caller's arrival rson called upon other documents re appointments type of establish	l, guides May issue . May and answer ment. May	40,000 35,000 	Dets represent a st	Years of Experi histical populatio		12

Selected Characteristics of Occupation (SCOs) from ERI's Occupational Assessor

eDOT SCOs*		Mental & Stress Demands		Physical Demands	2	Far Acuity	Ν
		Understanding & Memory		Strength	S	Depth Perception	N
eDOT code 2	237.367-038	Memory	F	Occasionally Lift/Carry	0	A ccommodation	0
Occupational Code	237	Short Instruction Memory	F	Frequently Lift/Carry	0	Color Vision	N
Specific Vocational Preparation(SVP)	4	Detailed Instruction Memory	F	Push/Pull	N	Field of Vision	0
EducationLevel	5	Sustained Concentration & Persistence		Walking	0	Environmental Conditions	
Worker Functions		Short Instruction	F	Sitting	F	Exposure to Weather	N
Data	3	Detailed Instruction	0	Standing	0	ExtremeCold	N
People	6	Concentration & Attention	F	Sit/Stand Option	N	ExtremeHeat	N
Things	7	WorkSchedule	0	Climbing	N	Wet and/or Humid	N
Literacy Demands		Work Routine	F	Balancing	N	Noise Intensity Level	2
Mathematics Level	2	Work Distractions	F	Stooping	N	Vibration	N
LanguageLevel	3	Work Decisions	0	Kneeling	N	Atmospheric Conditions	N
ReasoningLevel	3	Work Completion	F	Crouching	N	Proximity to Moving Parts	N
Aptitudes	22	Social Interaction		Crawling	N	Exposure to Electrical Shock	N
General Learning Ability	3	Public Interaction	F	Reaching	0	Working In High Places	N
Verbal Aptitude	3	A ssignment/A ssistance	F	ReachingUpward	0	Exposure to Radiation	N
Numeric Aptitude	2	Work Review	0	ReachingDownward	0	Working With Explosives	N
Spatial Aptitude	2	Peer Interaction	F	Handling	0	Exposure to Toxic Chemicals	N
Form Perception	2	Work Behavior	F	Fingering	0	Exposure to Biohazards	N
Clerical Perception	3	Adaptation		Feeling	N	Other Environmental Conditions	N
Motor Coordination	2	A daptation to Change	0	Keyboard Use	F	Additional Measures	
FingerDexterity	3	Hazard Awareness	0	Talking	F	Creativity	0
Manual Dexterity	2	Travel	0	Hearing	0	Administrative Activity	0
Eye-Hand-Foot Coord.	2	Independent Planning	0	Tasting/Smelling	N	Discretion/Independent Judgment	F
Color Discrimination	1			Near Acuity	0		

* For an explanation of eDOT SCO values, please see the definitions on page 265.

Trended EEO-1 Demographic Estimates Specific Census data can be obtained by subscribing to ERI's Geographic Assessor

Trend to Month/ eDOT Title:		Receptionist			Codes: eDOT Code:		237.367-038	
OES Area:		US - National			OES Code:		1930007000000	
SOC Job Family	:	Receptionists and In	formation Clerks		SOC Code:		434171	
			Black or African	Native Hawaiian or Other Pacific			American Indian or	
	Total	White	American	Islander	Asian	Hispanic or Latino	Alaska Native	Two or More Race
Male	7.3%	4.8%	0.9 %	0.0%	0.4 %	0.9%	0.1%	0.2%
Female	92.7%	68.2%	9.6%	0.1%	2.0 %	10.5%	0.6%	1.6%
Totals	100.0%	72.9%	10.5 %	0.1%	2.5 %	11.4 %	0.6%	1.8%

Benchmark Title	Mean Total Compensation			
Chief Human Resources Officer	\$253,585			
Job Analyst	\$67,144			
Human Resources Scheduler	\$42,716			

Information is from ERI Assessor databases as of March 31, 2013.

Benchmark Job List

Affirmative Action Specialist	HRIS Manager
Benefits Analyst	HRIS Supervisor
Benefits Clerk	Human Resources Advisor
Benefits Director	Human Resources Analyst
Benefits Manager	Human Resources Clerk
Benefits Specialist	Human Resources Director
Benefits Supervisor	Human Resources Manager
Chief Human Resources Officer	Human Resources Plant Manager
Compensation & Benefits Director	Human Resources Plant Supervisor
Compensation & Benefits Manager	Human Resources Scheduler
Compensation & Benefits Supervisor	Human Resources Supervisor
Compensation Analyst	Human Resources Technician
Compensation Director	Job Analyst
Compensation Manager	Job Development Specialist
Compensation Supervisor	Labor Relations Director
EEO Director	Labor Relations Manager
EEO Manager	Labor Relations Specialist
EEO Supervisor	Labor Relations Supervisor
Employee Communications Manager	Legal Recruiter
Employee Relations Manager	Management Development Director
Employee Relations Specialist	Management Development Manager
Employee Relations Supervisor	Management Development Supervisor
Employee Services Director	Nurse Recruiter
Employee Services Manager	Occupational Analyst
Employee Services Supervisor	Plant Personnel Director
Employee Training Director	Recruiter Professional
Employee Training Manager	Relocation Agent
Employee Training Specialist	Technical Recruiter
Employee Training Supervisor	Technical Training Coordinator
Employment Clerk	Technical Training Instructor
Employment Director	Top Labor Relations Officer
Employment Interviewer	Wellness Program Administrator
Employment Manager	Workers' Compensation Administrator
Employment Supervisor	Workers' Compensation Manager
HRIS Analyst	