ERI's 2013 Services Salary Survey provides market-based pay data for 112 benchmark jobs in this 225+ page publication. Input was received from organizations located in multiple states and the District of Columbia. The effective date of the data is March 31, 2013.

Two pages of information are reported for each benchmark position, including job descriptions, Selected Characteristics of the Occupation (SCOs), total annual direct compensation, incentive/variable pay, survey means, medians and percentiles, and graphs with data points. The survey contains three different sections of data: 1) public data, 2) ERI Assessor databases, and 3) data provided by participants. Please see the example format below:

Categories	No. of Incumbents	Mean	First Decile	First Quartile	Median	Third Quartile	Ninth Decile	Rate of Error
Public Databases Annual Salary Incentive/VariablePay Total Direct Annual Compensation		\$26,404 \$26,404	\$19,014 \$19,014	\$21,622 \$21,622	\$25,970 \$25,970	\$33,302 \$33.302	\$37,702 \$37,702	0.2
ERI Assessor Databases Annual Salary Incentive/Variable Pay Total Direct Annual Compensation		\$30,513 \$356 \$30,869	\$26,074 \$306 \$26,380	\$27,900 \$328 \$28,228	\$29,970 \$352 \$30,322	\$32,661 \$384 \$33,045	\$35,035 \$411 \$35,446	
Survey Participants' Databases Annual Salary Incentive/VariablePay Total Direct Annual Compensation	227	\$37,079 \$1,955 \$39,034	\$18,032 \$500 \$18,532	\$28,167 \$969 \$29,136	\$38,704 \$1,456 \$40,160	\$41,404 \$3,262 \$44,666	\$44,000 \$5,000 \$49,000	1.1
Position Description Greets and receives callers or visitors at establishment, and dete or visitor's name, arranges for appointment with or notifies pers caller to destination, and records name, time of call, nature of b visitor's pass when required. May type memos, correspondenc operate PBX telephone console to receive incoming messages. inquiries. May perform variety of clerical duties and other duti collect and distribute mail and messages. May work in office of facility and be designated accordingly. eDOT: 237.367-038	on called upon usiness, and pe e, reports, and May make futu es pertinent to	on caller's arrival rson called upon other documents re appointments : type of establish	, guides May issue May and answer ment. May health care	40,000 35,000 30,000 25,000 20,000 - 1 0,000	o to rep resent a sta	6 Years of Experi tistical populatio	encc n)	

Selected Characteristics of Occupation (SCOs) from ERI's Occupational Assessor

eDOT SCOs*		Mental & Stress Demands		Physical Demands		Far Acuity	N
		Understanding & Memory		Strength	S	Depth Perception	N
eDOT code 2	37.367-038	Memory	F	Occasionally Lift/Carry	0	A ccommodation	0
Occupational Code	237	Short Instruction Memory	F	Frequently Lift/Carry	0	ColorVision	N
Specific Vocational Preparation(SVP)	4	Detailed Instruction Memory	F	Push/Pull	N	Field of Vision	0
Education Level	5	Sustained Concentration & Persistence		Walking	0	Environmental Conditions	
Worker Functions		Short Instruction	F	Sitting	F	Exposure to Weather	N
Data	3	Detailed Instruction	0	Standing	0	ExtremeCold	N
People	6	Concentration & Attention	F	Sit/Stand Option	N	ExtremeHeat	N
Things	7	WorkSchedule	0	Climbing	N	Wet and/or Humid	N
Literacy Demands		Work Routine	F	Balancing	N	Noise Intensity Level	2
Mathematics Level	2	Work Distractions	F	Stooping	N	Vibration	N
LanguageLevel	3	Work Decisions	0	Kneeling	N	Atmospheric Conditions	N
ReasoningLevel	3	Work Completion	F	Crouching	N	Proximity to Moving Parts	N
Aptitudes	22	Social Interaction		Crawling	N	Exposure to Electrical Shock	N
General Learning Ability	3	Public Interaction	F	Reaching	0	Working In High Places	N
Verbal Aptitude	3	A ssignment/A ssistance	F	ReachingUpward	0	Exposure to Radiation	N
Numeric Aptitude	2	Work Review	0	ReachingDownward	0	Working With Explosives	N
Spatial Aptitude	2	Peer Interaction	F	Handling	0	Exposure to Toxic Chemicals	N
Form Perception	2	Work Behavior	F	Fingering	0	Exposure to Biohazards	N
Clerical Perception	3	Adaptation		Feeling	N	Other Environmental Conditions	N
Motor Coordination	2	A daptation to Change	0	Keyboard Use	F	Additional Measures	
Finger Dexterity	3	Hazard Awareness	0	Talking	F	Creativity	0
Manual Dexterity	2	Travel	0	Hearing	0	Administrative Activity	0
Eye-Hand-Foot Coord.	2	Independent Planning	0	Tasting/Smelling	N	Discretion/Independent Judgment	F
Color Discrimination	1			Near Acuity	0		

* For an explanation of eDOT SCO values, please see the definitions on page 265.

Trended EEO-1 Demographic Estimates Specific Census data can be obtained by subscribing to ERI's Geographic Assessor

Trend to Month/ eDOT Title:	Year:	Receptionist			Codes: eDOT Code:		237.367-038	
OES Area:		US - National			OES Code:		1930007000000	
SOC Job Family	:	Receptionists and In	formation Clerks		SOC Code:		434171	
				Native Hawaiian				
			Black or African	or Other Pacific			American Indian or	
	Total	White	American	Islander	Asian	Hispanic or Latino	Alaska Native	Two or More Race:
Male	7.3%	4.8%	0.9 %	0.0%	0.4 %	0.9%	0.1%	0.2%
Female	92.7%	68.2%	9.6%	0.1%	2.0 %	10.5%	0.6%	1.6%
Totals	100.0%	72.9%	10.5 %	0.1%	2.5%	11.4%	0.6%	1.8%

Benchmark Title	Mean Total Compensation			
Employment Agency Manager	\$76,655			
Landscape Architect	\$77,139			
Elevator Repairer	\$70,136			
Interior Designer	\$60,063			
Weight Reduction Specialist	\$31,788			
Receptionist	\$32,592			

Information is from ERI Assessor databases as of March 31, 2013.

Benchmark Job List

Administrative Assistant
Administrative Assistant
Air Conditioning Servicer (Commercial)
Air Conditioning Servicer (Residential)
Air Conditioning Technician
Alteration Tailor
Appliance Service Representative
Audiovisual Repairer
Automobile Accessories Installer
Automobile Body Repairer
Automobile Detailer
Automobile Rental Clerk
Automobile Service Station Manager
Automobile Service Writer
Barber
Barber or Beauty Shop Manager
Bicycle Repairer
Bodyguard
Bookkeeper
Building & Facilities Manager
Building & Grounds Maintenance Worker
Building & Grounds Supervisor
Burglar Alarm Servicer
Camera Repairer
Carpenter (Gen/Maint)
Chauffeur
Checkroom Attendant
Child Care Worker
Commercial Laundry Worker
Computer Equipment Repairer
Cosmetologist
Custom Tailor
Day Care Worker
Deaf Interpreter
Dealer Compliance Representative

Deliverer Dog Groomer Doorkeeper **Electric Tool Repairer Electrical Instrument Repairer** Electrician Maintenance **Electronics Drafter Elevator Repairer Employment Agency Manager** Estate Planner **Fence Erector** Flight Attendant Floor Layer Florist Flying Instructor (Ground) Flying Instructor (In-Flight) **Furniture Repairer** Gardener **Garment Sewer** Gas Station Attendant Governess Groundskeeper Hairdresser Hotel Supervisor Baggage Installer Air Conditioning (HVAC) **Interior Designer** Investigator **Investment Specialist** Landscape Architect Landscape Drafter Locksmith Mailer Maintenance Mechanic Manicurist

Massage Therapist **Optician Dispensing** Painter/Paperhanger Parking Attendant Pawnbroker Personal Banker Pest Control Technician Piano Tuner Plumber Porter **Pump Repairer Rater Travel Accommodations** Receptionist **Repairer Recreational Vehicles Reservation Clerk Reservations Agent Restroom Attendant Room Service Clerk** Security Consultant Security Guard Security Services Security Guard Self Service Laundry Operator Sewing Machine Repairer

Shoe Repairer Sports Equipment Repairer Sports Instructor Swimming Pool Installer Swimming Pool Servicer **Tax Accountant** Tax Attorney Tax Preparer **Television & Radio Repairer Tire Repairer Travel Agent** Travel Guide **Tree Surgeon Tree Trimmer** Truck Driver Tow Truck **Tune-up Mechanic** Usher Vending Machine Attendant Webmaster Wedding Consultant Weight Reduction Specialist