



## Sample Information

Benchmark Title	Mean Total Compensation
Chief Human Resources Officer	\$226,181
Order Processing Manager	\$77,788
General Maintenance Supervisor	\$60,905
PC Specialist	\$54,235
Receptionist	\$32,382

Information is from ERI Assessor databases as of March 31, 2013.

## Benchmark Job List

Accountant	Expediter
Accounting Clerk	Export Sales Manager
Accounting Manager	Financial Analyst
Administrative Assistant	Forklift Operator
Advertising Manager	Gate Guard
Area Sales Manager	General Clerk
Baker	General Maintenance Supervisor
Baker Helper	Government Sales Manager
Bakery Manager	Government Sales Representative
Budget Manager	Heavy Truck Driver
Business Analyst	Human Resources Manager
Butcher	Inside Sales Representative
Buyer/Purchasing Agent	Internal Auditor
Chief Executive Officer	International Sales Manager
Chief Financial Officer	Janitor
Chief Human Resources Officer	Light Truck Driver
Chief Manufacturing Officer	Mail Clerk
Chief Marketing & Sales Officer	Maintenance Mechanic
Chief Operating Officer	Maintenance Worker
Computer Operations Manager	Maintenance Worker General
Computer Operator	Manufactured Buildings Sales Representative
Computer Programmer	Market Research Analyst
Contracts Manager	Market Research Manager
Credit & Collection Clerk	Marketing Manager
Credit & Collection Manager	Marketing Representative
Customer Service Manager	Materials Control Clerk
Customer Service Representative (General Calls)	Materials Handler
Customer Service Representative (Specialized Calls)	Merchandise Marker
Data Entry Operator	Merchandising Manager
Database Administrator	Merchandising Supervisor
Distribution Director	Movie Theater Products Sales Representative
Distribution Manager	National Sales Manager (Experience)
Distribution Supervisor	Order Clerk
Executive Secretary	Order Filler
Executive Vice President	Order Processing Manager

Packaging Manager  
Packaging/Filling Operator  
Paralegal  
Payroll Clerk  
Payroll Manager  
PBX Operator Receptionist  
PC Specialist  
Product or Brand Sales Manager  
Purchasing Clerk  
Purchasing Manager  
Receiving Clerk  
Receptionist  
Safety Supervisor  
Sales Engineer  
Sales Representative (Key Accounts)  
Sales Training Manager  
Sales Training Representative  
Secretary  
Security Director

Security Guard  
Security Manager  
Shipping & Receiving Clerk  
Shipping & Receiving Supervisor  
Shipping Checker  
Shipping Packer  
Staff Attorney  
Supply Chain Manager  
Systems Analyst  
Tobacco Sales Representative  
Transportation Manager  
Truck Driver Tractor Trailer  
Warehouse Supervisor  
Warehouse Worker  
Webmaster  
Wholesale Sales Representative  
Wholesaler